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1 CONTRACTING ENTITY		
1.1	Official name:	Athens International Airport S.A.
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece
1.3	Contact point:	Telephone: +30 210 35 37 159 E-mail: Procurement@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/

2 OBJECT OF THE CONTRACT		
2.1	Title:	UPGRADE OF BUILDING AUTOMATION SYSTEM FOR ELECTROMECHANICAL SYSTEMS
2.2	Type of contract:	Project
2.3	Description:	Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A ' 29/19.2.2019) is inviting companies or consortia/ joint ventures to tender for the Project in title at Athens International Airport "Eleftherios Venizelos". Athens International Airport (AIA) requires the upgrade of the BAS-electromechanical (E/M) hardware (controllers and interconnected equipment) and related software,. More details are included in the tender documents.
2.4	Lots:	No
2.5	Information about options:	No
2.6	Duration of the contract:	Implementation plus five (5) years support
2.7	Renewals:	No
2.8	Estimated contract value:	Not Available

3 LEGAL, ECONOMIC AND FINANCING INFORMATION		
3.1	Deposits and guarantees:	Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents. The awarded contractor will be required to submit a Performance Bond, upon signing of the contract. Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the tender as a consortium/ joint venture, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details are included in the Tender Documents.
3.4	Other particular conditions:	None

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4 CONDITIONS FOR PARTICIPATION		
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	Tenderers' financial ability in relation to the anticipated contract cost. Submission of Annual Financial Reports for each of the three (3) last fiscal years, including audited financial statements (Balance Sheet, Income Statement, Cash Flow Statement), the notes of the financial statements and the auditor's report; Bank reference in the form of letter issued by the Tenderer's bank. More details are included in the Tender Documents.
4.3	Project Proven Experience	Proof of experience (by means of letters of attestation from the Tenderers' clients) in a minimum 1 operational project during the last 10 years, of similar structure with size exceeding 5,000 hardware points applied in large scale facilities of public use, i.e. airports, train stations, exhibition centers, shopping malls and the like.
4.4	Communication with non-AIA Buildings	Declaration that the interaction of the new platform with non-AIA buildings' existing controllers will be achieved via C-Bus compatible communication protocol.
4.5	Quality	Quality Management certificate 9001
4.5	Information for evaluating if the requirements are met:	Applicants will be assessed and pre-selected on the basis of equal opportunities. Their professional credentials and reliability, as well as the economic and financial ability under 4.2, their project experience under 4.3, communication with non-AIA's buildings under 4.4 and quality certification under 4.5, will be assessed on a go/ no-go basis. More details are included in the Tender Documents
4.6	Execution of the service is reserved to a particular profession:	No
4.7	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the service:	Yes

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5	PROCEDURE		
5.1	Type of procedure:	Open	
5.2	Award criteria:	The most economically advantageous tender in terms of the criteria stated below.	
Technical Award Criteria			
B1. Proposed solution: Specifications of BAS hardware and software <ul style="list-style-type: none"> • Controllers: technical, functional and IT security characteristics. • Software application, servers & work-stations: architecture, technical, functional, IT security characteristics, energy management features, integration with existing airport systems listed in scope. 		20%	
B2. Migration & Commissioning Plan: Methodology, Phasing and time schedule: <ul style="list-style-type: none"> • Submission of a comprehensive project migration & commissioning plan on the basis of a detailed tasks description & time schedule for (i) platform & (ii) controllers. 		15%	
B3. Project team structure and Training scheme: <ul style="list-style-type: none"> • Effective project team structure and competencies (staff qualifications and expertise, project team roles and responsibilities, training certificates, CVs, proven experience evidence) and key subcontractors. Content, structure and implementation plan of training sessions in line with scope requirements. 		5%	
Financial Award Criteria			
Present Value (PV) derived from the supply and implementation and five (5) years support and maintenance.		60%	
5.3	Proof of Concept	Following the selection of the preferred bidder a Proof of Concept shall be executed in order to prove that the proposed solution of the preferred bidder meets the requirements of AIA regarding the Communication with AIA's buildings.	
5.4	Information about electronic auction:	N/A	
5.5	Time limit for requesting Tender Documents	N/A	
5.6	Time limit for receipt of tender proposals:	09/09/2019	15:00
5.7	Language(s) in which tenders or requests to participate may be drawn up:	a) All documents submitted in this tender are to be in the English language; b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language; c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.	
5.8	Minimum time frame during which the tenderer must maintain the tender:	6 months	

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6 COMPLEMENTARY INFORMATION																								
6.1	This is a recurrent procurement:	No																						
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Procurement@aia.gr. The written application should bear the project title and the indication 'Application'. In this application the following table must be provided filled-out:</p> <table border="1"><thead><tr><th colspan="2">DETAILS OF APPLICANT AND CONTACT PERSON</th></tr></thead><tbody><tr><td>Title</td><td></td></tr><tr><td>Company or consortium/joint venture name</td><td></td></tr><tr><td>Company Address</td><td></td></tr><tr><td>Title (Mr/Ms)</td><td></td></tr><tr><td>Contact person Name</td><td></td></tr><tr><td>Contact person Surname</td><td></td></tr><tr><td>Corporate title</td><td></td></tr><tr><td>Phone</td><td></td></tr><tr><td>Mobile</td><td></td></tr><tr><td>Email</td><td></td></tr></tbody></table> <p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to prepare and submit their Proposals within the time schedule stated under Section 5.6 of this Contract Notice.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents.</p>	DETAILS OF APPLICANT AND CONTACT PERSON		Title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email	
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6.3	Procedures for appeal:	<p>Applicants, have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee</p>																						
6.4	Body responsible for mediation procedures:	<p>Athens Chamber of Commerce and Industry 7 Akadimias Street 106 71 Athens Greece Telephone: +30 210 3604815-19 E-mail: info@acci.gr Fax: +30 210 3616464 Internet address: http://www.acci.gr/</p>																						